

7 Qualities to Instantly Boost Your Business Value

1. ORGANIZATION

A joke with clients, "What one lacks in content knowledge, could be made up for with obedience and organization."

2. DISCIPLINE

There is nothing more liberating than a healthy dose of discipline.

3. ANALYTICAL

Better stated as curiosity. We come from different worlds into any situation. Be sincerely curious how everyone thinks.

4. FOCUS

Success comes from applying focus to something other than yourself.

5. CREATIVITY

There is more drama in corporate boardrooms than on any stage. Creative juices really flow when negotiating intense times.

6. REALISM

Give things a "GUT" check – Is it **G**ood, **U**seful, and **T**rue.

7. COMPASSION

Have the client's back, with dignity and their liberty in mind.

Advantage Consulting, LLC
Disruptors of Status-Quo "Advisory" Consulting
Business Formation ♦ Business Transformation ♦ Start-up Specialist

